

Cost Comparison

Grant Award: \$470,000.00

CentralSquare

Quote:	\$211,256.07
Maintenance (Year 1, Incl.)	\$0.00
Maintenance (Year 2)	\$22,639.34
Maintenance (Year 3)	\$23,318.52
Maintenance (Year 4)	\$24,018.08
Maintenance (Year 5)	\$24,738.62
Total Maintenance (5-Years)	\$94,714.56
Total 5 Year Cost	\$305,970.63

WestTel

Quote:	\$189,750.00
Maintenance (Year 1, Incl.)	\$0.00
Maintenance (Year 2)	\$29,760.00
Maintenance (Year 3)	\$29,760.00
Maintenance (Year 4)	\$29,760.00
Maintenance (Year 5)	\$29,760.00
Total Maintenance (5-Years)	\$119,040.00
Total 5 Year Cost	\$308,790.00

Motorola (CallWorks) \$450,603.10

* Price includes 5-year support.

Solacom

Quote:	\$153,236.00
Maintenance (Year 1, Incl.)	\$0.00
Maintenance (Year 2)	\$21,331.55
Maintenance (Year 3)	\$21,414.12
Maintenance (Year 4)	\$21,500.83
Maintenance (Year 5)	\$21,591.87
Total Maintenance (5-Years)	\$85,838.37
Total 5 Year Cost	\$239,074.37

CenturyLink

Quote:	\$249,007.28
Maintenance (Year 1, Incl.)	\$0.00
Maintenance (Year 2)	
Maintenance (Year 3)	
Maintenance (Year 4)	
Maintenance (Year 5)	
Total Maintenance (5-Years)	\$109,835.28
Implementation Cost	\$109,292.37
Miscellaneous Fees	(\$88,000.00)
Ship & Handle	\$6,349.77
Total 5 Year Cost	\$386,484.70

Motorola (Vesta) \$470,664.50

* Price includes 5-year support